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FOREIGN AGRICULTURE CIRCULAR

U.S. DEPARTMENT OF AGRICULTURE
Foreign Agricultural Service Washington D.C.

LIVESTOCK AND MEAT
FLM 10-70
November 1970

U. S. DEPT. OF AGRICULTURE
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WORLD CATTLE HIDE, CALF AND KIP

SKIN PRODUCTION AND TRADE, 1969

NOV 18 1970

Summary CURRENT SERIAL RECORDS

Cattle hide production of 59 selected countries in 1969 has continued the upward trend of recent years, expanding 8 percent from the 1961-65 average to a total of 140 million pieces. Paralleling trends in cattle slaughter, the United States increased its share to 26 percent of the total in 1969 while the share of the USSR, the second largest producer, declined to 18 percent. During the same year, the production of calf skins in 19 specified countries decreased by 14 percent to a total of 24.6 million pieces--reflecting a decline in world calf slaughter in favor of beef production.

Exports of cattle hides from 13 specified countries expanded by 27 percent from 1961-65 to a total of 2,007 million pounds in 1969. The United States increased its dominance in this trade--from 36 to 46 percent. During the same period, Argentina, the second major exporter, saw its share shrink from 24 to 18 percent. Other major exporters were Canada, Australia, West Germany, and France. Japan and Italy are the world's major importers of cattle hides, accounting for about 25 percent each of imports into 13 specified nations. Most of the remaining imports are accounted for by European nations. Trade in calf and kip skins declined with decreasing production. The Netherlands emerged as the major exporter and Spain as the major importer of calf and kip skins.

Cattle Hide Production

Cattle numbers throughout the world rose steadily and larger slaughter increased the availability of hides and skins. From a 1961-65 average of 129

Table 1.--Cattle hides: Estimated production in specified countries, 1/
average 1961-65, annual 1966-69

Continent and country	Average 1961-65	1966	1967	1968	1969 <u>2/</u>
	1,000 pieces	1,000 pieces	1,000 pieces	1,000 pieces	1,000 pieces
North America:					
Canada <u>3/</u>	3,957	4,420	4,406	4,454	4,298
United States <u>4/ 5/</u>	30,297	35,260	35,381	36,506	36,675
Costa Rica.....	133	129	152	189	190
El Salvador.....	147	154	150	145	148
Guatemala.....	200	198	209	319	320
Honduras.....	135	140	144	144	195
Mexico.....	3,171	3,404	3,200	3,500	3,660
Nicaragua.....	172	203	225	258	282
Panama.....	121	144	148	153	148
Dominican Republic.....	161	157	164	188	194
Total North America.....	38,494	44,209	44,179	45,856	46,110
South America:					
Argentina <u>4/</u>	7,598	8,008	9,302	9,615	9,620
Brazil <u>6/</u>	7,312	7,608	7,810	8,000	8,100
Chile.....	580	593	612	666	675
Colombia <u>3/</u>	1,981	1,964	2,000	2,044	2,125
Ecuador.....	247	262	266	270	275
Paraguay.....	637	675	675	655	680
Peru.....	666	747	720	710	600
Uruguay.....	1,299	1,055	977	1,265	1,007
Venezuela.....	838	994	1,054	1,070	1,170
Total South America.....	21,158	21,906	23,416	24,295	24,252
Europe:					
Western:					
EC:					
Belgium.....	698	730	759	765	760
France.....	4,247	3,747	4,049	4,141	3,940
Germany, West.....	3,917	3,922	4,015	4,056	4,240
Italy <u>3/</u>	3,576	3,606	3,862	4,194	4,300
Netherlands.....	824	786	834	838	825
Total EC.....	13,262	12,791	13,519	13,994	14,065
Austria.....	875	842	862	862	810
Denmark.....	495	500	600	570	509
Finland.....	869	782	786	740	780
Greece <u>7/</u>	421	509	490	524	570
Ireland.....	565	673	954	818	833
Norway.....	540	518	494	428	436
Portugal.....	357	397	284	212	235
Spain <u>3/</u>	604	522	550	666	700
Sweden.....	610	682	658	607	653
Switzerland.....	296	305	302	337	332
United Kingdom.....	3,365	3,354	3,585	3,522	3,528
Total other Western Europe....	8,997	9,084	9,565	9,286	9,386
Total Western Europe.....	22,259	21,875	23,084	23,280	23,451

Table 1.--Cattle hides: Estimated production in specified countries, 1/
average 1961-65, annual 1966-69 (continued)

Continent and country	Average 1961-65	1966	1967	1968	1969 <u>2/</u>
Europe (cont'd):	1,000	1,000	1,000	1,000	1,000
Eastern:	<u>pieces</u>	<u>pieces</u>	<u>pieces</u>	<u>pieces</u>	<u>pieces</u>
Czechoslovakia.....	1,534	1,448	1,472	1,464	1,462
Germany, East.....	1,541	1,676	1,731	1,766	1,798
Hungary.....	528	519	542	565	558
Poland.....	1,956	1,801	2,145	2,262	2,300
Yugoslavia <u>3/</u>	<u>7/1,718</u>	1,657	1,868	1,900	1,900
Total Eastern Europe.....	7,277	7,101	7,758	7,957	8,018
Total Europe.....	29,536	28,976	30,842	31,237	31,469
USSR (Europe and Asia) <u>3/</u>	26,692	24,000	25,250	25,260	24,890
Africa:					
Tunisia.....	140	148	153	150	145
Malawi.....	39	43	45	46	47
Rhodesia.....	409	420	421	418	417
Botswana.....	121	55	88	100	105
South Africa, Republic of <u>3/ 8/</u>	2,491	2,674	2,114	1,937	2,163
Swaziland.....	91	78	88	75	89
Total Africa.....	3,291	3,418	2,909	2,726	2,966
Asia:					
Cyprus.....	12	15	16	15	16
Iran <u>3/ 7/</u>	498	557	561	549	563
Turkey (Europe and Asia) <u>7/</u>	1,371	1,532	1,486	1,516	1,575
Cambodia.....	48	60	62	68	70
China (Taiwan).....	37	32	41	52	55
Japan.....	811	652	598	624	823
Korea, Republic of.....	230	262	256	212	194
Philippines <u>7/</u>	471	620	540	510	525
Thailand.....	305	300	312	318	323
Vietnam, South.....	108	120	115	94	95
Total Asia.....	3,891	4,150	3,987	3,958	4,239
Oceania:					
Australia <u>8/</u>	4,723	4,564	4,258	4,140	4,590
New Zealand <u>9/</u>	1,175	1,172	1,214	1,495	1,680
Total Oceania.....	5,898	5,736	5,472	5,635	6,270
Total for specified countries	128,960	132,395	136,055	138,967	140,196

1/ Estimated from cattle slaughter. 2/ Preliminary. 3/ Includes calf skins. 4/ Includes an estimate for death losses. 5/ Excludes Alaska and Hawaii. 6/ Based on Government-inspected slaughter. 7/ Includes buffaloes. 8/ Year beginning July 1. 9/ Year beginning September 30.

Foreign Agricultural Service. Prepared or estimated on the basis of official statistics of foreign governments, other foreign source materials, reports of U.S. Agricultural Attaches and Foreign Service Officers, results of office research and related information.

million pieces produced in 59 countries, output rose to 139 million in 1968 and to over 140 million in 1969. Perhaps the most dramatic development in cattle hide production during the past decade was the change in the relative shares of the United States and the USSR, the largest and second largest producers. While the United States increased its share from 23 percent during 1961-65 to 26 percent in 1969, the USSR share declined from 21 percent to 18 percent. These figures reflect the steady increase in U.S. beef production and the economic difficulties and unfavorable weather which plagued the USSR.

North America expanded its 1969 cattle hide output by 20 percent from the 1961-65 average. This included the United States, whose share rose 21 percent. South America followed closely with a 15-percent increase. Oceania and Western Europe lagged with increases of 6 and 5 percent, respectively. The Eastern European nations expanded cattle hide production by 10 percent, but the USSR share declined by 7 percent.

With cattle hide output tied closely to changes in beef production, large changes in hide availabilities are not expected in 1970. Changes in processing and trade patterns will be of greater significance.

Trade in Cattle Hides

World trade in cattle hides continued its steady expansion of the past several years. Preliminary estimates for 1969 show that exports from a group of specified countries increased to 2,007 million pounds. This represents a 27-percent jump from the 1961-65 average and nearly a 4-percent rise from the 1968 levels. The worldwide increase in cattle slaughter and growing demand from the world's tanners have fostered this trade expansion.

As in past years, the United States and Argentina dominated trade in cattle hides in 1969. Whereas this dominance was shared by the United States and Argentina with 36 and 24 percent, respectively, during the 1961-65 period, the U.S. share burgeoned to 46 percent compared with Argentina's 18 percent in 1969. In other terms, the United States expanded exports by 61 percent from 1961-65 levels whereas Argentina's exports shrank by 6 percent.

The next 4 leading cattle hide exporters were Canada, Australia, West Germany, and France, which exported between 100 and 131 million pounds each. France's exports jumped by 60 percent from the 1961-65 levels; Canada followed closely with a 55-percent increase; Australia's exports increased by 24 percent; and those of West Germany moved ahead 11 percent. New Zealand increased its exports from 41 to 55 million pounds but Uruguay's exports fell precipitously from 44 to 6 million pounds.

On the import side of the ledger, Japan and Italy remained the world's leading importers of cattle hides, taking 448 and 443 million pounds, respectively, in 1969. The Netherlands, the United Kingdom, West Germany, Spain, Yugoslavia, Poland, and Czechoslovakia are also significant cattle hide importers. Good economic conditions and expanded requirements of the tanning industry in Japan and Europe accounted for the expanded imports of these areas in 1969. The USSR is also an important importer of cattle hides; its imports fluctuate from year to year with the requirements of its state-controlled economy. Several Western European countries, notably West Germany, France, and the Netherlands, are prominent exporters and importers of cattle hides.

Table 2.--Cattle hides: Exports from specified countries,
average 1961-65, annual 1966-69

Country	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
United States <u>2/</u>	Mil. lbs.	570	851	754	805	917
Argentina <u>3/</u>	"	373	324	375	349	352
France.....	"	82	87	112	135	131
Canada <u>2/</u>	"	73	138	127	129	113
Germany, West.....	"	90	97	116	116	100
Australia <u>4/</u>	"	90	111	103	112	---
Netherlands.....	"	72	79	89	81	70
New Zealand.....	"	41	40	46	55	55
Belgium-Luxembourg.....	"	43	44	47	52	54
South Africa, Rep. of.....	"	55	67	45	47	50
Kenya, Uganda, and Tanzania	"	29	32	27	30	29
Paraguay.....	"	17	18	17	16	15
Uruguay <u>3/</u>	"	44	11	5	7	6
Total.....		1,579	1,899	1,863	1,934	<u>5/</u> 2,007

1/ Preliminary. 2/ Includes pieces converted to pounds. 3/ Includes calf and kip skins. 4/ Year beginning July 1. 5/ Includes an estimate for missing data for countries shown.

United States. Since 1953 the United States has been a net exporter of cattle hides. Increased slaughter, expanded domestic use of leather substitutes, and increasing finished leather goods imports have made the United States an important net exporter of hides.

In 1969 the United States accounted for 917 million pounds of exports from a group of 16 specified countries, compared with 570 million pounds during the period 1961-65. During this period the United States increased its exports by 61 percent, or from 9.5 million pieces to 15.3 million pieces (one piece equals 60 lb.). In monetary terms, cattle hide exports in 1969, including both whole hides and pieces, amounted to \$132.5 million (calf and kip skins added another \$8.4 million)--a significant "plus" in the U.S. balance of payments.

Japan took 39 percent of U.S. cattle hide exports in 1969, up from 36 percent in the 1961-65 period. Next in importance was Mexico with 11 percent, followed by the USSR with 8 percent and Canada with 7 percent. The USSR and Eastern Europe increased their share from 7 percent to 16 percent. Meanwhile, the Western Europe share fell from 31 percent to only 20 percent in 1969.

Argentina. Before 1960, Argentina was the world's largest exporter of cattle hides. Since that time Argentine exports have stagnated--its share of world exports from a group of specified countries dropping from nearly one-quarter in the period 1961-65 to less than one-fifth in 1969. Argentina now trails the United States as an exporter.

In actual amounts, Argentina's exports dropped from a 1961-65 average of 372.8 million pounds to 351.9 million pounds in 1969. The lion's share of 1969 exports was taken by Italy, which purchased 95.5 million pounds, or 27 percent, up from 7 percent in 1961-65. Thus Italy has become Argentina's single most important customer. The USSR and Eastern Europe bought 154.6 million pounds of

Argentine cattle hides, down from 208.1 million pounds in 1961-65; this represents a decrease in the Eastern European share to 44 percent from 56 percent in the earlier period. Argentina remains dependent on the European market for sale of its cattle hides, with about 90 percent of its exports divided between Eastern and Western Europe.

Other Exporting Countries. The United States and Argentina, which account jointly for about 63 percent of exports of cattle hides from specified countries, are followed in importance by France, Australia, Canada, and West Germany. These 4 exporting nations (West Germany is actually a net importer) account for 5-7 percent each. As would be expected, West German cattle hides flow to the European market--mostly Italy and the Netherlands; Canadian exports are widely distributed in Japan, the United States, and Western and Eastern Europe; and Australia ships nearly half of its cattle hides to Japan.

Japan. Sharing first place with Italy as the world's major importer of cattle hides among a group of specified countries, Japan takes 25 percent of all imports. As a small producer of cattle, Japan is dependent on imported cattle hides for its large domestic requirements and for its export industry. Despite the inroads of synthetic products, Japan's dynamic economy has generated increasing requirements for imported hides.

The United States has traditionally been Japan's major supplier--providing nearly 80 percent of Japan's requirements in 1969. Australia, Canada, and New Zealand are secondary sources--providing 13, 4, and 2 percent, respectively, of Japan's cattle hide imports. Given the size of Japan's requirements and the availability of cattle hides among exporting nations, it is likely that the traditional import pattern will persist.

Italy. As Italian shoes have become fashionable and Italy has become an important exporter of finished leather, imports of cattle hides have risen sharply. Italy now accounts for one-quarter of cattle hide imports.

Argentina and France are Italy's major suppliers, with 21 and 18 percent, respectively, of the market. West Germany, the United States, and New Zealand follow with market shares ranging from 6 to 7 percent. Future imports of cattle hides will depend on Italy's ability to retain its export market. Should the United States, Italy's largest market for shoes, impose quota restrictions on shoes, it is likely that imports of cattle hides will decline.

USSR. Relatively low cattle production in the Soviet Union has kept it dependent on imports of cattle hides to meet domestic requirements for footwear and other leather goods. The unpredictability of state purchases has caused sharp fluctuation in imports--from 10 percent of imports from a group of specified countries in 1968 (latest year for which USSR data are available) to 18 percent as recently as 1967. Despite the yearly fluctuations, the USSR is the world's third most important market for cattle hides, following Japan and Italy.

The United States and Argentina supplied around 85 percent of USSR cattle hide requirements for the years 1966-68. In 1966 and 1967 the United States provided about 55 percent of the cattle hide imports; however, in 1968 this level fell to 27 percent, and Argentina became the major supplier with 55 percent.

Table 3.--Cattle hides: Exports of specified countries by country of destination, average 1961-65, annual 1966-69

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
<hr/>						
United States:						
Japan.....	1,000 pcs.	3,435	3,994	4,198	5,259	6,006
Mexico.....	"	745	803	1,542	1,839	1,721
USSR.....	"	379	1,230	1,836	383	1,223
Canada.....	"	669	1,720	835	1,030	1,013
Germany, West.....	"	879	775	577	790	760
Netherlands.....	"	1,187	1,150	318	594	538
Italy.....	"	279	710	57	203	432
Romania.....	"	48	474	145	77	379
United Kingdom.....	"	211	504	101	289	329
Czechoslovakia.....	"	71	257	191	297	312
Yugoslavia.....	"	107	269	311	147	272
France.....	"	84	234	207	297	263
Spain.....	"	173	369	268	317	262
Korea, Republic of..	"	71	142	170	333	257
Poland.....	"	78	349	218	243	247
Israel.....	"	94	86	97	113	127
Turkey.....	"	298	441	374	109	124
China, Taiwan.....	"	41	28	72	105	124
Philippines.....	"	29	57	84	88	64
Austria.....	"	29	45	42	55	40
Sweden.....	"	38	55	30	32	38
Belgium-Luxembourg..	"	27	85	29	22	37
Greece.....	"	29	74	17	18	33
Other countries.....	"	508	338	103	200	177
Total.....		9,509	14,189	11,822	12,841	14,778
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Japan.....	1,000 lbs.	---	---	1,588	845	1,488
Mexico.....	"	---	---	171	75	329
USSR.....	"	---	---	0	0	80
Canada.....	"	---	---	5,176	5,787	4,573
Germany, West.....	"	---	---	451	258	2,501
Netherlands.....	"	---	---	8,709	4,697	4,076
Italy.....	"	---	---	11,281	10,805	6,918
Romania.....	"	---	---	0	0	0
United Kingdom.....	"	---	---	8,324	2,997	1,619
Czechoslovakia.....	"	---	---	312	1	0
Yugoslavia.....	"	---	---	130	0	760
France.....	"	---	---	591	65	150
Spain.....	"	---	---	2,050	652	1,038
Korea, Republic of..	"	---	---	0	0	160
Poland.....	"	---	---	0	361	250
Israel.....	"	---	---	22	295	122
Turkey.....	"	---	---	0	517	98
China, Taiwan.....	"	---	---	1,378	3,324	3,569
Philippines.....	"	---	---	75	0	0
Austria.....	"	---	---	3	0	0

Table 3.--Cattle hides: Exports of specified countries by country of destination, average 1961-65, annual 1966-69 (continued)

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 1/
United States: (Cont'd.)						
Sweden.....	1,000 lbs.	---	---	1,527	1,420	273
Belgium-Luxembourg.....	"	---	---	110	408	59
Other countries.....	"	---	---	2,507	2,157	1,867
Total.....		2/	2/	44,405	34,664	29,930
Argentina: 3/						
Italy.....	Mil. lbs.	25.9	19.0	24.6	57.9	95.5
Poland.....	"	37.5	40.5	60.4	36.2	47.4
Hungary.....	"	30.3	35.8	23.8	27.3	33.3
USSR.....	"	59.8	67.3	84.6	62.4	28.9
Romania.....	"	12.6	7.2	19.3	24.9	23.0
Spain.....	"	12.6	9.6	4.9	18.2	19.1
Chile.....	"	13.9	21.5	26.0	16.7	17.7
Czechoslovakia.....	"	35.7	27.8	27.9	17.0	14.0
Germany, West.....	"	29.2	19.5	15.3	19.4	11.4
Belgium-Luxembourg.....	"	4.9	4.5	3.2	3.4	8.4
Yugoslavia.....	"	32.2	38.8	36.7	15.3	8.0
Netherlands.....	"	33.3	6.7	7.7	9.8	7.2
Peru.....	"	3.9	4.2	9.7	6.0	6.4
France.....	"	2.8	1.9	0.5	1.8	5.2
United Kingdom.....	"	4.7	1.8	0.5	1.6	1.5
Finland.....	"	5.3	0.9	0.6	0.9	0.7
Other countries.....	"	28.2	20.8	29.1	29.8	24.2
Total.....		372.8	327.8	374.8	348.6	351.9
Canada:						
Japan.....	1,000 pcs.	127	319	237	199	395
United States.....	"	242	167	213	462	339
Germany, West.....	"	234	342	313	361	338
Netherlands.....	"	353	575	279	370	252
Poland.....	"	30	196	77	149	100
Czechoslovakia.....	"	42	175	128	123	86
USSR.....	"	56	258	413	113	84
United Kingdom.....	"	51	57	41	134	74
Hungary.....	"	15	142	214	55	53
Italy.....	"	34	44	106	70	49
Korea, South.....	"	1	3	7	33	45
Portugal.....	"	9	7	33	61	33
Sweden.....	"	6	6	24	22	30
Spain.....	"	21	41	67	37	30
Switzerland.....	"	12	10	6	13	30
Yugoslavia.....	"	9	15	44	1	29
France.....	"	7	18	8	21	17
Norway.....	"	4	8	18	18	16

Table 3.--Cattle hides: Exports of specified countries by country of destination, average 1961-65, annual 1966-69 (continued)

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
<hr/>						
Canada: (Cont'd.)						
Finland.....	1,000 pcs.	1	11	14	11	14
Turkey.....	"	2	0	3	45	12
Other countries.....	"	66	117	69	46	37
Total.....		1,322	2,511	2,314	2,344	2,063
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Germany, West: <u>4/</u>						
Italy.....	Mil. lbs.	20.4	21.5	41.5	38.2	31.3
Netherlands.....	"	19.2	30.1	32.3	32.0	25.6
Austria.....	"	10.2	8.8	7.2	9.3	8.7
Belgium-Luxembourg...	"	14.4	10.2	10.4	8.4	7.7
Switzerland.....	"	4.8	5.9	4.5	5.7	6.0
Denmark.....	"	4.5	1.9	1.6	1.7	4.3
Spain.....	"	0.1	0.6	0.2	1.4	3.2
Yugoslavia.....	"	<u>5/</u>	0.1	2.7	6.2	3.0
France.....	"	3.4	5.7	4.6	3.2	2.2
Norway.....	"	0.1	0.8	0.9	0.9	1.4
Other countries.....	"	13.3	11.8	9.9	9.4	6.4
Total.....		90.4	97.4	115.8	116.4	99.8
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Netherlands:						
Italy.....	Mil. lbs.	14.2	13.8	21.4	17.6	17.3
France.....	"	15.5	18.4	23.4	18.6	14.1
Germany, West.....	"	14.8	11.6	10.3	13.2	13.2
United Kingdom.....	"	4.7	5.0	4.3	5.4	5.3
Belgium-Luxembourg...	"	6.3	7.6	5.8	4.1	3.9
Czechoslovakia.....	"	3.2	6.5	6.1	9.3	3.7
Yugoslavia.....	"	2.2	1.3	1.9	1.6	1.9
Austria.....	"	0.7	1.4	1.6	2.2	1.8
Israel.....	"	0.8	0.8	1.1	1.3	1.5
Sweden.....	"	0.4	0.9	0.1	1.1	1.3
Spain.....	"	1.6	1.0	2.9	1.3	1.3
Other countries.....	"	7.5	10.7	10.2	5.7	4.8
Total.....		71.9	79.0	89.1	81.4	70.1
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South Africa, Republic of:						
Italy.....	Mil. lbs.	24.1	37.8	31.5	30.5	37.4
Spain.....	"	5.8	11.2	3.9	3.7	2.4
Japan.....	"	0.5	1.7	0.1	0.8	1.6
Israel.....	"	2.7	1.6	1.5	1.5	1.0
Finland.....	"	0.5	0.8	0.6	0.6	0.8

Table 3.--Cattle hides: Exports of specified countries by country of destination, average 1961-65, annual 1966-69 (continued)

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 ^{1/}
South Africa,						
Republic of: (Cont'd.)						
France.....	Mil. lbs.	0.9	1.4	0.4	0.5	0.7
Netherlands.....	"	1.9	4.3	0.5	0.3	0.5
United Kingdom.....	"	0.7	1.8	0.1	0.2	0.3
Greece.....	"	1.1	1.1	0.6	0	0.3
Hong Kong.....	"	^{5/}	0.1	0	0	0.3
Portugal.....	"	1.3	0.3	1.3	2.0	0.2
Germany, West.....	"	2.5	1.5	0.3	0.4	0.2
Other countries.....	"	12.5	3.3	4.6	6.7	4.4
Total.....		54.5	66.9	45.4	47.2	50.1
Australia: ^{6/}						
Japan.....	Mil. lbs.	48.5	38.5	38.6	46.8	---
Germany, West.....	"	9.9	14.7	17.9	15.9	---
Italy.....	"	5.6	14.1	11.0	12.4	---
South Africa,						
Republic of.....	"	3.4	5.3	8.0	8.3	---
Hong Kong.....	"	0.4	5.8	4.2	5.8	---
Netherlands.....	"	4.0	3.5	1.7	3.5	---
China, Taiwan.....	"	0.8	1.1	1.9	3.1	---
China, Mainland.....	"	3.0	1.7	1.9	2.7	---
Finland.....	"	0.9	2.7	0.7	2.6	---
India.....	"	0.4	0.7	1.4	2.0	---
United Kingdom.....	"	2.9	1.6	1.8	1.3	---
Poland.....	"	0.7	5.5	1.7	1.2	---
Singapore.....	"	0	0	0.9	1.1	---
Other countries.....	"	9.7	15.8	12.2	5.4	---
Total.....		90.2	111.0	103.9	112.1	---

^{1/} Preliminary.

^{2/} Not reported separately prior to 1967. Included in pieces.

^{3/} Includes calf and kip skins.

^{4/} Includes buffalo hides.

^{5/} Less than 50,000 pounds.

^{6/} Year beginning July 1.

Table 4.--Cattle hides: Imports into specified countries,
average 1961-65, annual 1966-69

Country	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
Japan.....	Mil. lbs.	279	328	320	382	448
USSR.....	"	186	258	298	162	---
Italy.....	"	207	245	311	319	443
Germany, West.....	"	199	165	141	181	177
Netherlands.....	"	114	109	117	116	103
Czechoslovakia.....	"	90	97	88	88	---
United Kingdom.....	"	81	81	73	87	96
Yugoslavia.....	"	50	58	76	46	---
Hungary.....	"	48	60	54	56	40
France.....	"	50	66	64	62	62
Canada <u>2/</u>	"	43	55	52	66	64
Sweden.....	"	36	23	28	25	26
United States.....	"	15	10	10	23	15
Total.....		1,398	1,555	1,632	1,613	<u>3/</u> 1,766

1/ Preliminary. 2/ Pieces converted to pounds. 3/ Includes an estimate for missing data for countries shown.

Table 5.--Cattle hides: Imports of specified countries,
by country of origin, average 1961-65, annual 1966-69

Importing country and country of origin	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
Japan:						
United States.....	Mil. lbs.	218.8	244.0	260.9	324.7	355.9
Australia.....	"	43.0	47.2	39.6	36.4	57.9
Canada.....	"	6.8	16.7	11.5	10.9	19.4
New Zealand.....	"	3.9	6.7	5.8	8.0	8.9
South Africa, Republic of.....	"	0.5	1.5	0	0.5	1.8
Other countries.....	"	5.6	11.8	2.6	1.3	4.0
Total.....		278.6	327.9	320.4	381.8	447.9
USSR:						
Argentina.....	1,000 pcs.	1,117	1,187	1,596	1,470	---
United States.....	"	1,310	2,420	2,740	733	---
Sweden.....	"	188	173	116	186	---
Netherlands.....	"	52	276	80	181	---
Canada.....	"	0	0	227	40	---
Finland.....	"	118	120	102	30	---
Other countries.....	"	315	124	203	53	---
Total.....		3,100	4,300	4,964	2,693	---

Table 5.--Cattle hides: Imports of specified countries,
by country of origin, average 1961-65, annual 1966-69 (continued)

Importing country and country of origin	Unit	Average 1961-65	1966	1967	1968	1969 1/
Italy:						
Argentina.....	Mil. lbs.	23.6	18.6	22.8	45.6	94.8
France.....	"	37.6	46.9	61.6	76.0	80.6
Germany, West.....	"	20.7	22.5	43.4	39.7	32.6
United States.....	"	22.3	12.8	15.0	20.8	28.8
New Zealand.....	"	13.2	13.9	15.9	18.9	28.1
Netherlands.....	"	14.2	13.3	21.8	16.8	12.9
South Africa, Republic of.....	"	22.8	36.5	33.9	29.5	12.0
Belgium-Luxembourg.....	"	2.3	7.8	10.7	8.7	6.9
Ethiopia.....	"	5.3	9.6	8.2	4.2	4.8
Switzerland.....	"	3.1	4.8	6.6	6.6	4.1
Nigeria.....	"	4.9	3.8	4.6	2.1	2.6
Other countries.....	"	36.9	54.7	66.8	50.3	134.6
Total.....		206.9	245.2	311.3	319.2	442.8
Germany, West:						
United States.....	Mil. lbs.	47.5	42.2	35.8	49.4	51.2
Canada.....	"	13.0	14.9	14.4	21.0	19.7
Argentina.....	"	34.5	20.5	14.0	19.1	17.5
France.....	"	14.0	11.7	13.4	20.9	17.1
Netherlands.....	"	15.0	10.7	10.2	13.9	12.6
Australia.....	"	11.0	11.9	9.0	13.1	12.0
Belgium-Luxembourg.....	"	11.8	5.8	4.9	7.0	8.0
Austria.....	"	3.8	5.7	8.4	7.5	7.2
Brazil.....	"	4.0	5.7	3.4	0.9	7.0
Switzerland.....	"	6.5	3.9	4.6	4.9	5.2
New Zealand.....	"	4.6	4.4	3.7	5.7	3.4
Denmark.....	"	4.4	5.6	6.2	2.8	3.2
Norway.....	"	15.1	3.6	2.1	1.7	1.8
Sweden.....	"	2.5	1.3	0.8	1.6	1.6
United Kingdom.....	"	1.4	1.6	0.7	0.5	1.2
USSR.....	"	0	0	0	0	5.5
Finland.....	"	2.4	1.0	1.4	1.2	1.1
Thailand.....	"	0.4	0.6	0.7	0.6	1.0
Other countries.....	"	6.9	13.8	7.0	9.1	0.6
Total.....		198.8	164.9	140.7	180.9	176.9
Netherlands:						
Belgium-Luxembourg.....	Mil. lbs.	24.0	23.6	27.3	29.1	25.9
Germany, West.....	"	19.4	29.0	32.3	27.5	20.4
Argentina.....	"	17.3	10.2	4.6	7.4	10.0
United States.....	"	18.5	18.8	13.2	16.0	9.0
Canada.....	"	5.2	6.0	3.7	5.2	8.5
United Kingdom.....	"	8.4	6.9	14.7	12.4	7.5
France.....	"	4.1	3.6	3.3	1.6	6.6
Brazil.....	"	1.1	2.2	2.0	0.1	4.7

Table 5.--Cattle hides: Imports of specified countries,
by country of origin, average 1961-65, annual 1966-69 (continued)

Importing country and country of origin	Unit	Average 1961-65	1966	1967	1968	1969 ^{1/}
Netherlands: (Cont'd.)						
Indonesia.....	Mil. lbs.	0.2	0.3	0.8	1.4	2.7
Ireland.....	"	1.8	1.3	7.4	3.5	1.4
New Zealand.....	"	0.6	0.7	0.3	1.3	1.1
Other countries.....	"	13.0	6.6	6.9	10.3	5.5
Total.....		113.6	109.2	116.5	115.8	103.3
United Kingdom:						
Ireland.....	Mil. lbs.	8.9	12.8	21.3	20.4	24.0
United States.....	"	9.3	15.4	9.9	18.9	20.4
Netherlands.....	"	7.5	7.1	4.9	6.5	10.0
Denmark.....	"	10.2	7.6	8.9	5.9	7.3
Sweden.....	"	5.0	5.9	3.9	5.7	6.8
Canada.....	"	3.7	2.6	2.0	7.0	6.0
Germany, West.....	"	5.2	4.1	3.7	3.6	3.3
Argentina.....	"	5.4	2.0	0.5	0.9	2.1
New Zealand.....	"	3.3	2.5	4.3	3.0	2.1
Tanzania.....	"	1.3	2.1	1.9	1.9	2.1
Italy.....	"	6.1	3.4	3.4	2.6	2.1
Other countries.....	"	15.2	15.2	5.6	10.9	10.1
Total.....		81.1	80.7	70.3	87.3	96.3
United States:						
Canada.....	1,000 pcs.	242.4	163.1	191.6	436.0	259.0
Germany, West.....	"	6.4	8.1	8.2	6.1	7.4
Poland.....	"	0	0	0	0	3.0
South Africa, Rep. of..	"	0	0	0	0	3.0
Denmark.....	"	2/	1.0	0	0	2.0
Netherlands.....	"	0.7	7.2	16.3	2.9	1.0
United Kingdom.....	"	2/	0.3	2/	0	0.9
Other countries.....	"	87.3	41.8	16.9	48.5	0.9
Total.....		336.8	221.5	233.0	493.5	277.2
Canada.....	1,000 lbs.	---	476.4	749.2	83.3	414.5
Argentina.....	"	---	14.1	5.6	86.8	27.4
Australia.....	"	---	67.5	0.8	45.9	9.5
Brazil.....	"	---	27.0	0.2	0	6.0
Germany, West.....	"	---	11.2	19.9	21.0	3.8
Other countries.....	"	---	333.4	1.6	5.8	0
Total.....		3/	929.6	777.3	242.8	461.2

^{1/} Preliminary. ^{2/} Less than 50 pieces. ^{3/} Not reported in pounds prior to August 1963. Included in pieces.

Economic and political factors will cause fluctuations in import quantity and pattern but the USSR will continue its dependence on imported cattle hides in the foreseeable future.

Other Importing Countries. West Germany accounts for about 10 percent of imports for the specified countries and the Netherlands imports some 6 percent (both nations are also significant exporters). A number of other European nations import from 2 to 6 percent of the total. The United States accounts for less than 1 percent of the total; most of this is imported from Canada.

Two importing countries included in the individual country tables for the leading exporting nations but not included in Table 4, which lists specified importing countries, are Spain, which is becoming increasingly important in the export of shoes, and Poland. In 1969 these nations imported approximately 101 and 69 million pounds of cattle hides, respectively. Thus, they would each account for about 5 and 4 percent of the total if included in the list of specified countries.

Calf Skin Production

Production of calf skins declined from a 1961-65 average of 28.7 million pieces in 19 specified countries to 25.4 million in 1968 and to 24.5 million in 1969. The United States was the largest producer of calf skins, with 5.4 million pieces in 1969, followed closely by France with 4.6 million and Argentina with 4 million. Other significant producers of calf skins, with estimated 1969 production of between 1.6 and 0.9 million pieces, in descending order, are West Germany, New Zealand, Australia, Italy, Turkey, the Netherlands, and Spain.

More calves are being grain or grass fed and slaughtered as mature cattle than in the past. The steady decline in U.S. production of calf skins, down 34 percent in 1969 from the 1961-65 average, parallels the steady increase in cattle feeding. With cattle feeding likely to increase in both the United States and elsewhere, further declines in calf skin production may be expected in the future. Other factors which have influenced the smaller supply of calf skins are the decline in North America dairy herds and a Western European shift in preference from veal to beef. During the 1960's, the only major calf skin producer whose production did not stagnate or decline was Argentina, which expanded output by 14 percent in 1969 from the 1961-65 average.

Trade in Calf and Kip Skins

Decreasing availability of calf and kip skins was reflected in a lower level of trade in 1969. Exports from 8 selected countries declined from 12 million pieces in 1968 to 9.7 million pieces in 1969. Imports from a group of 7 selected countries also showed a decline--from 138.5 million pounds in 1968 to 133.8 million pounds in 1969.

The Netherlands has become the world's major exporter of calf and kip skins. In 1969 it exported 3 million pieces, 31 percent of exports from the 8 selected countries and up from the 1.5 million pieces, or 15 percent of the

Table 6.--Calf skins: Estimated production in specified countries 1/, average 1961-65, annual 1966-69

Country	Unit	Average 1961-65	1966	1967	1968	1969 <u>2/</u>
United States.....	1,000 pcs.	8,185	7,410	6,595	6,062	5,409
France.....	"	5,652	5,607	5,144	5,012	4,614
Argentina.....	"	3,521	3,564	3,730	3,900	4,000
Germany, West.....	"	1,918	1,677	1,579	1,398	1,565
New Zealand.....	"	1,333	1,098	1,268	1,250	1,375
Australia.....	"	1,690	1,682	1,484	1,376	1,179
Italy.....	"	1,159	1,069	1,077	1,112	1,150
Turkey.....	"	691	794	787	921	950
Netherlands.....	"	741	779	802	904	900
Spain.....	"	635	721	798	850	900
Denmark.....	"	574	553	750	750	600
Switzerland.....	"	512	482	477	472	450
United Kingdom.....	"	675	508	615	480	440
Japan.....	"	230	154	150	180	337
Belgium-Luxembourg.....	"	268	252	254	266	208
Sweden.....	"	512	334	259	197	196
Portugal.....	"	209	171	118	112	120
Uruguay.....	"	113	63	106	95	97
Germany, East.....	"	67	73	62	63	62
Total.....		28,685	26,991	26,055	25,400	24,552

1/ Estimated from calf slaughter. 2/ Preliminary.

Table 7.--Calf and kip skins: Exports from specified countries, average 1961-65, annual 1966-69

Country	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
Netherlands.....	1,000 pcs.	1,455	2,297	2,619	2,791	3,038
France.....	"	2,241	1,945	2,959	2,749	1,887
United States.....	"	2,263	2,561	2,445	2,231	1,652
New Zealand.....	"	1,065	715	1,114	1,138	884
Germany, West.....	"	763	939	1,253	993	876
Canada.....	"	830	715	821	823	729
Italy.....	"	638	773	1,051	1,021	514
Australia.....	"	468	325	294	273	---
Total.....		9,723	10,270	12,556	12,019	<u>2/</u> 9,730

1/ Preliminary. 2/ Includes an estimate for missing data for countries shown.

Table 8.--Calf and kip skins: Exports of specified countries
by country of destination, average 1961-65, annual 1966-69

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 1/
Netherlands:						
Japan.....	Mil. lbs.	2.2	4.3	9.3	7.0	10.2
Germany, West.....	"	3.1	3.9	5.2	6.5	6.0
Spain.....	"	.4	1.4	1.8	2.6	5.0
Germany, East.....	"	.4	1.7	1.7	1.4	3.5
Yugoslavia.....	"	1.2	.3	.7	1.5	3.3
Other countries.....	"	7.2	11.4	7.5	8.9	2.4
Total.....		14.5	23.0	26.2	27.9	30.4
France:						
Germany, West.....	Mil. lbs.	5.3	3.4	8.9	10.5	6.0
Italy.....	"	3.5	3.3	3.5	3.9	3.1
United Kingdom.....	"	2.3	2.0	2.5	3.7	2.4
Spain.....	"	.6	1.5	3.9	2.2	1.8
Netherlands.....	"	1.1	1.1	1.5	1.0	1.2
Belgium-Luxembourg....	"	1.2	.8	2.8	1.6	1.0
United States.....	"	5.9	4.0	3.7	2.5	.6
Portugal.....	"	.5	.4	.4	.5	.3
Jordan.....	"	.4	.3	.1	0	.3
Tunisia.....	"	.4	.2	0	0	.2
Other countries.....	"	1.2	2.4	2.3	1.6	1.9
Total.....		22.4	19.4	29.6	27.5	18.8
United States:						
Japan.....	1,000 pcs.	668	594	549	613	574
Canada.....	"	299	466	343	398	380
Italy.....	"	397	363	469	344	156
Spain.....	"	52	153	41	138	112
Netherlands.....	"	213	202	119	131	80
Germany, West.....	"	210	328	322	215	80
Yugoslavia.....	"	4	5	10	12	71
Greece.....	"	8	16	15	13	25
Mexico.....	"	72	71	123	54	21
Venezuela.....	"	20	26	13	44	19
Romania.....	"	2	40	3	0	18
China, Taiwan.....	"	16	1	43	9	18
Australia.....	"	7	8	0	5	14
Czechoslovakia.....	"	18	9	7	6	13
USSR.....	"	3	31	131	88	13
Other countries.....	"	274	248	257	161	58
Total.....		2,263	2,561	2,445	2,231	1,652
New Zealand:						
Italy.....	1,000 pcs.	299	307	560	259	270
Spain.....	"	50	83	116	114	205
Japan.....	"	62	18	35	137	140

Table 8.--Calf and kip skins: Exports of specified countries,
by country of destination, average 1961-65, annual 1966-69
(continued)

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
<hr/>						
New Zealand (cont'd.):						
France.....	1,000 pcs.	31	28	74	84	74
Germany, West.....	"	117	96	111	73	75
Netherlands.....	"	127	35	28	68	55
United States.....	"	103	0	14	75	20
United Kingdom.....	"	200	113	132	297	13
Australia.....	"	50	5	14	17	11
Other countries.....	"	26	30	30	14	21
Total.....		1,065	715	1,114	1,138	884
<hr/>						
Germany, West:						
Netherlands.....	Mil. lbs.	1.1	2.4	4.2	1.4	3.8
France.....	"	1.7	2.7	3.3	1.6	2.4
Switzerland.....	"	.5	.8	1.0	.3	.7
Denmark.....	"	<u>2/</u>	0	0	0	.7
Italy.....	"	.7	.5	.8	.5	.5
Belgium-Luxembourg....	"	.2	.1	.4	.1	.4
Japan.....	"	.6	.2	0	.1	.1
Other countries.....	"	2.9	2.7	2.8	5.9	.2
Total.....		7.7	9.4	12.5	9.9	8.8
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Canada:						
United States.....	1,000 pcs.	355	229	376	402	420
Japan.....	"	250	278	162	147	135
Italy.....	"	35	19	67	25	56
Netherlands.....	"	43	38	20	0	29
Portugal.....	"	4	1	11	33	23
Spain.....	"	10	17	9	33	17
Germany, West.....	"	35	4	20	44	11
Germany, East.....	"	0	13	0	0	10
Hungary.....	"	12	22	19	9	9
Venezuela.....	"	1	0	9	6	8
Australia.....	"	<u>3/</u>	0	1	0	3
Turkey.....	"	0	0	0	0	3
Yugoslavia.....	"	0	0	1	0	2
United Kingdom.....	"	60	37	6	8	1
Other countries.....	"	25	57	120	116	2
Total.....		830	715	821	823	729
<hr/>						
Italy:						
Romania.....	Mil. lbs.	.8	2.7	1.1	1.9	2.8
Belgium-Luxembourg....	"	.2	1.0	1.2	1.2	.7
United States.....	"	1.0	1.4	.9	.1	.5
Germany, West.....	"	2.3	0.9	0	2.2	.4
Other countries.....	"	2.1	1.7	7.3	4.8	.7
Total.....		6.4	7.7	10.5	10.2	5.1

Table 8.--Calf and kip skins: Exports of specified countries,
by country of destination, average 1961-65, annual 1966-69
(continued)

Exporting country and country of destination	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
Australia: <u>4/</u>						
Japan.....	1,000 pcs.	286	178	193	165	---
United States.....	"	20	10	3	19	---
Italy.....	"	47	32	25	19	---
Spain.....	"	63	36	21	17	---
Netherlands.....	"	21	12	9	15	---
Other countries.....	"	31	57	43	38	---
Total.....		468	325	294	273	---

1/ Preliminary. 2/ Less than .05 million pounds. 3/ Less than 500 pieces.

4/ Year beginning July 1.

Table 9.--Calf and kip skins: Imports into specified countries,
average 1961-65, annual 1966-69

Country	Unit	Average 1961-65	1966	1967	1968	1969 <u>1/</u>
Spain.....	Mil. lbs.	7.8	21.5	17.5	25.4	30.5
Japan.....	"	26.0	29.4	28.4	25.1	26.8
Germany, West.....	"	23.7	21.9	29.3	32.9	25.9
Italy.....	"	21.0	21.2	24.3	26.1	21.7
Netherlands.....	"	6.3	8.5	10.6	10.7	13.7
France.....	"	7.8	8.6	6.4	9.6	8.5
United States.....	"	19.8	10.6	10.1	8.7	6.7
Total.....		112.4	121.7	126.6	138.5	133.8

1/ Preliminary.

Table 10.--Calf and kip skins: Imports of specified countries,
by country of origin, average 1961-65, annual 1966-69

Importing country and country of origin	Unit	Average 1961-65	1966	1967	1968	1969 1/
Spain:						
Netherlands.....	Mil. lbs.	0.2	1.1	1.5	2.8	4.5
Argentina.....	"	2.2	.6	.6	4.4	3.1
Uganda.....	"	.3	2.1	1.2	1.4	2.3
France.....	"	.4	1.3	3.8	2.3	2.2
Nigeria.....	"	.9	1.0	.5	1.5	2.1
New Zealand.....	"	.4	.4	.5	1.5	1.6
Indonesia.....	"	2/	.1	.2	.4	1.3
South Africa, Rep. of	"	.5	4.0	1.1	1.5	1.2
United States.....	"	.4	1.0	.4	1.8	1.2
Tanzania.....	"	---	2.2	2.0	1.9	1.2
United Kingdom.....	"	2/	.3	.4	.4	1.0
Brazil.....	"	2/	1.1	.3	.4	.8
Australia.....	"	.4	1.1	.6	.7	.7
Cameroons.....	"	.2	.2	.6	.6	.6
Kenya.....	"	.2	1.7	1.6	1.2	.6
Canada.....	"	.1	.3	.1	.4	.5
Niger, Rep. of.....	"	2/	.1	.1	.4	.4
Ethiopia.....	"	2/	.6	.3	.1	.4
Other countries.....	"	1.6	2.3	1.7	1.7	4.8
Total.....		7.8	21.5	17.5	25.4	30.5
Japan:						
Netherlands.....	Mil. lbs.	2.1	3.5	8.6	7.5	9.5
United States.....	"	8.2	9.4	9.4	6.9	6.6
Australia.....	"	7.7	9.5	5.6	5.6	5.0
Canada.....	"	2.3	4.3	2.2	1.9	2.1
New Zealand.....	"	.8	.3	.7	1.3	1.4
Switzerland.....	"	.7	1.0	.9	.5	.7
Other countries.....	"	4.2	1.4	1.0	1.4	1.5
Total.....		26.0	29.4	28.4	25.1	26.8
Germany, West:						
France.....	Mil. lbs.	5.0	3.3	8.9	11.1	6.5
Netherlands.....	"	2.8	3.8	6.1	7.4	6.3
Austria.....	"	1.4	2.1	2.8	3.2	3.2
Switzerland.....	"	2.6	2.9	2.9	3.0	2.6
Poland.....	"	1.2	1.8	1.1	.7	1.4
United States.....	"	2.4	2.9	2.1	1.8	1.3
United Kingdom.....	"	.3	.7	.6	.6	.9
Other countries.....	"	8.0	4.4	4.8	5.1	3.7
Total.....		23.7	21.9	29.3	32.9	25.9
Italy:						
France.....	Mil. lbs.	2.6	2.9	3.1	3.6	3.3
Switzerland.....	"	.7	1.0	1.3	2.1	2.8

Table 10.--Calf and kip skins: Imports of specified countries,
by country of origin, average 1961-65, annual 1966-69
(continued)

Importing country and country of origin	Unit	Average 1961-65	1966	1967	1968	1969 1/
<u>Italy (cont'd):</u>						
Argentina.....	Mil. lbs.	2.0	1.0	2.0	2.0	1.7
New Zealand.....	"	1.5	1.6	2.2	1.4	1.5
Nigeria.....	"	.2	.8	1.5	1.0	1.5
Ethiopia.....	"	.7	1.8	1.6	.5	1.1
United States.....	"	2.5	2.3	2.9	2.2	1.0
South Africa, Rep. of	"	1.4	1.1	.7	.7	1.0
Uruguay.....	"	1.0	1.5	.6	1.1	1.0
Other countries.....	"	8.4	7.2	8.4	11.5	6.8
Total.....		21.0	21.2	24.3	26.1	21.7
<u>Netherlands:</u>						
Germany, West.....	Mil. lbs.	1.1	2.7	3.9	2.8	3.6
Belgium-						
Luxembourg.....	"	2.9	3.6	3.8	3.3	3.6
Canada.....	"	2/	2/	2/	.7	1.4
United Kingdom.....	"	.1	.1	.4	1.2	1.3
France.....	"	1.0	1.1	1.4	.8	1.1
United States.....	"	.1	.2	.1	.5	1.0
Switzerland.....	"	.1	.1	.3	.4	.6
Australia.....	"	.2	.3	.2	.1	.3
Ireland.....	"	2/	0	.1	.3	.3
Other countries.....	"	.8	.4	.4	.6	.5
Total.....		6.3	8.5	10.6	10.7	13.7
<u>France:</u>						
Germany, West.....	Mil. lbs.	1.8	2.9	3.5	3.2	2.5
Argentina.....	"	.2	0	0	.2	1.8
New Zealand.....	"	.2	.2	.4	.8	.7
Switzerland.....	"	1.0	1.1	.8	1.3	.6
Belgium-						
Luxembourg.....	"	.3	.3	0	.1	.4
Poland.....	"	.8	.6	.3	.5	.4
Austria.....	"	2/	0	0	.1	.3
Yugoslavia.....	"	0	0	0	.2	.3
United Kingdom.....	"	.1	.1	.2	.8	.2
United States.....	"	.4	.3	.2	.4	.2
Italy.....	"	.6	.3	.7	.8	.1
Tunisia.....	"	.7	0	0	.2	.1
Other countries.....	"	1.7	2.8	.3	1.0	.9
Total.....		7.8	8.6	6.4	9.6	8.5
<u>United States:</u>						
Canada.....	Mil. lbs.	3.6	2.3	2.9	3.2	3.4
France.....	"	6.0	3.8	3.4	3.0	1.1

Table 10.--Calf and kip skins: Imports of specified countries,
by country of origin, average 1961-65, annual 1966-69
(continued)

Importing country and country of origin	Unit	Average 1961-65	1966	1967	1968	1969 ^{1/}
United States (cont'd):						
Switzerland.....	Mil. lbs.	1.7	1.4	.9	.4	.6
Poland.....	"	.7	.1	.2	.1	.4
Australia.....	"	.1	0	.1	.1	.4
Denmark.....	"	.1	---	.6	.3	.2
Other countries.....	"	7.6	3.0	2.0	1.6	.6
Total.....		19.8	10.6	10.1	8.7	6.7

^{1/} Preliminary. ^{2/} Less than .05 million pounds.

total, in the 1961-65 period. French exports of 1.9 million pieces in 1969 were down by 0.8 million from 1968 and 0.3 million from the 1961-65 period. U.S. exports declined even more sharply from the 2.3 million pieces in 1961-65 and 2.2 million in 1968 to 1.7 million in 1969. The shares of France and the United States were 23 percent each in 1961-65 and declined to 19 and 17 percent, respectively, in 1969.

The most dramatic development in calf and kip skin trade has been the swift rise of Spain as the world's major importer. In 1969 it imported 30.5 million pounds of calf and kip skins, or 23 percent of imports of the 7 selected countries--up from 7 percent in 1961-65 and from 14 percent as recently as 1967. In 1969 the next three major importers were Japan with 26.8 million pounds, West Germany with 25.9 million, and Italy with 21.7 million. These amounts were little changed from the 1961-65 averages. Their shares of imports of the 7 selected countries ranged from 16 to 20 percent in 1969. U.S. imports dropped to 6.7 million pounds in 1969, only one-third of the 1961-65 level.

Outlook

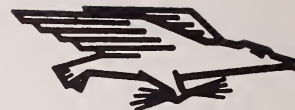
After climbing during 1969, prices of hide and skin pieces have receded during 1970. The future trend of prices will, as always, depend on supply and demand, influenced by foreign and domestic economic activity. The requirements of style and the degree of synthetic inroads also will play a significant role.

Leather processed from natural hides and skins remains a unique material for a wide range of manufactured articles. Innovation, design, and marketing can stimulate demand and help insure a healthy hide and skin trade in the world market place.

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